Effects of Novel Coronavirus (COVID-19) on Civil Aviation: Economic Impact Analysis

Montréal, Canada 13 March 2020



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- Scenario Analysis: Italy
- Scenario Analysis: Iran (Islamic Republic of)
- Preliminary Analysis: Japan and Singapore
- Preliminary Analysis: Transatlantic between United States and Schengen Area

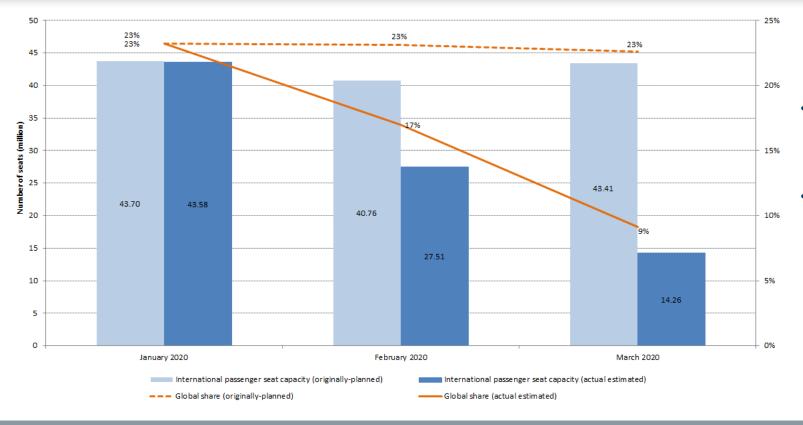
Estimated impact on 4 States with the highest number of confirmed cases*

Estimated impact of COVID-19 outbreak on scheduled <u>international</u> <u>passenger</u> traffic during <u>1Q 2020</u> compared to originally-planned:

- China (including Hong Kong/Macao SARs): 42 to 43% seat capacity reduction, 24.8 to 28.1 million passenger reduction, USD 6.0 to 6.9 billion loss of gross operating revenues of airlines
- **Republic of Korea**: 27% seat capacity reduction, 6.1 to 6.6 million passenger reduction, USD 1.3 to 1.4 billion loss of gross operating revenues of airlines
- **Italy**: 21% seat capacity reduction, 5.5 to 6.1 million passenger reduction, USD 0.7 billion loss of gross operating revenues of airlines
- Iran (Islamic Republic of): 25% seat capacity reduction, 580,000 to 630,000 passenger reduction, USD 92 to 100 million loss of gross operating revenues of airlines



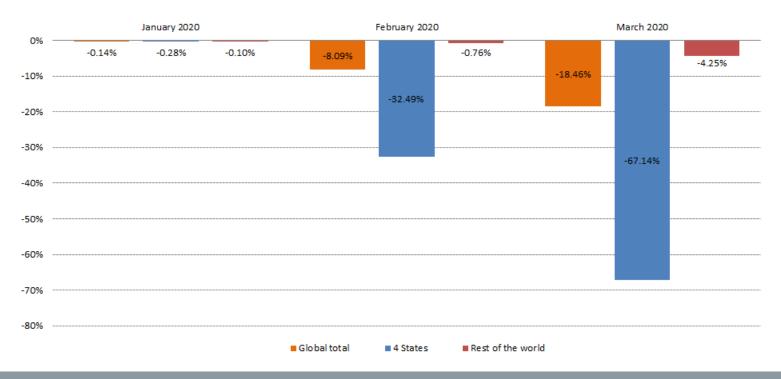
Global capacity share of 4 States dropped from 23% in January to 9% in March 2020



- Number of seats offer by airlines for scheduled international passenger traffic;
- 4 States combined with the exclusion of route overlaps

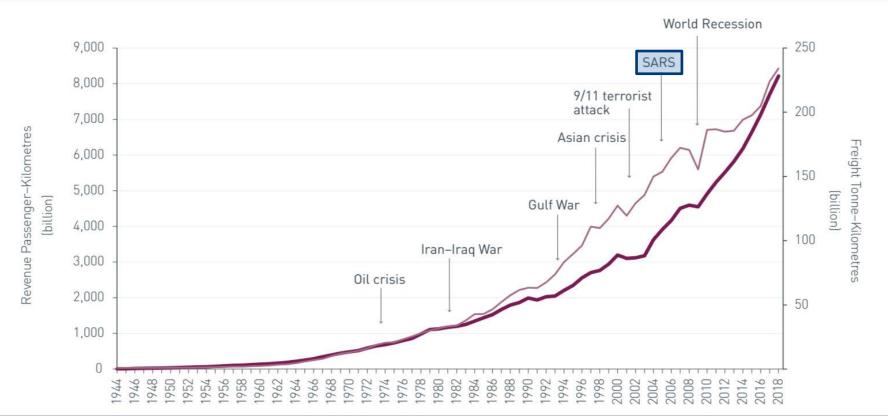
4 States have represented a significant portion of international capacity reduction in 1Q 2020

Reduction of international passenger seat capacity from originally-planned



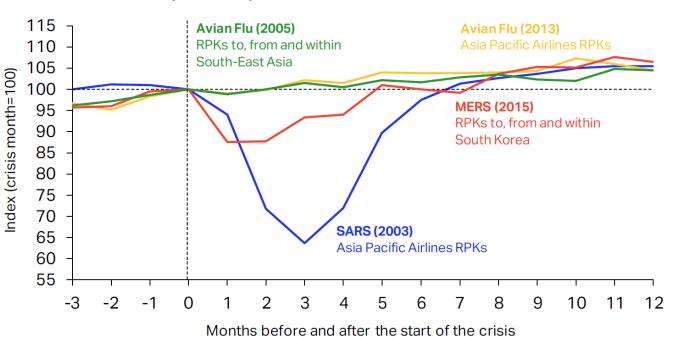
Introduction and Background

Air traffic has been vulnerable to external factors including disease outbreaks



What can we learn from past experience? SARS, Aviation flu and MERS

Impact of past outbreaks on aviation



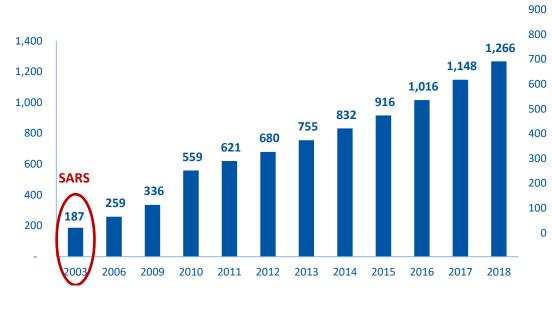
History shows that SARS has the most serious impact on traffic. At the height of the outbreak (May 2003), monthly RPKs of Asia-Pacific airlines were 35% lower than their pre-crisis levels. Overall in 2003, Asia-Pacific airlines lost 8% of annual RPKs and \$6 billion of revenues.

Source: IATA Economics



Chinese international traffic more than doubled since 2003 SARS spread

Total number of passenger moved through Chinese airports 2003-2018 (million of passengers)



Annual average growth rate: 9.6% 702

2018

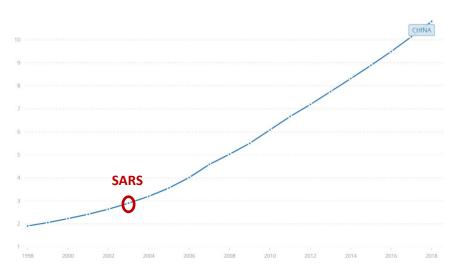
■ International Passengers

2003

■ Domestic passengers

Chinese economic size quadrupled since 2003 but growth rate slowed down

GDP of China (constant 2010 USD, trillion)

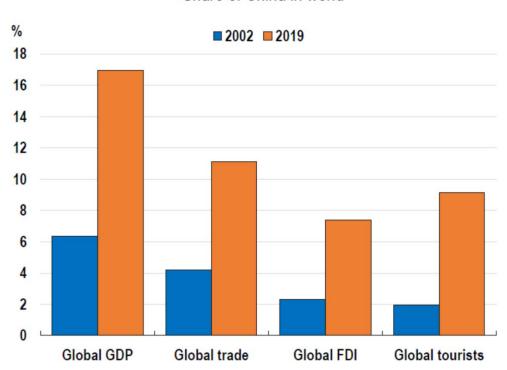


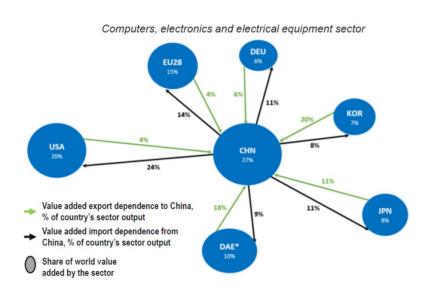
GDP Annual Growth of China (%)



China is more integrated in the global economy

Share of China in world

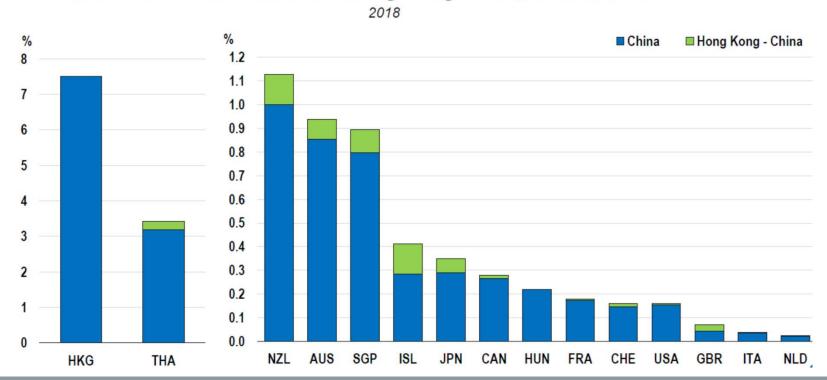




Value added trade flows between China and key partners

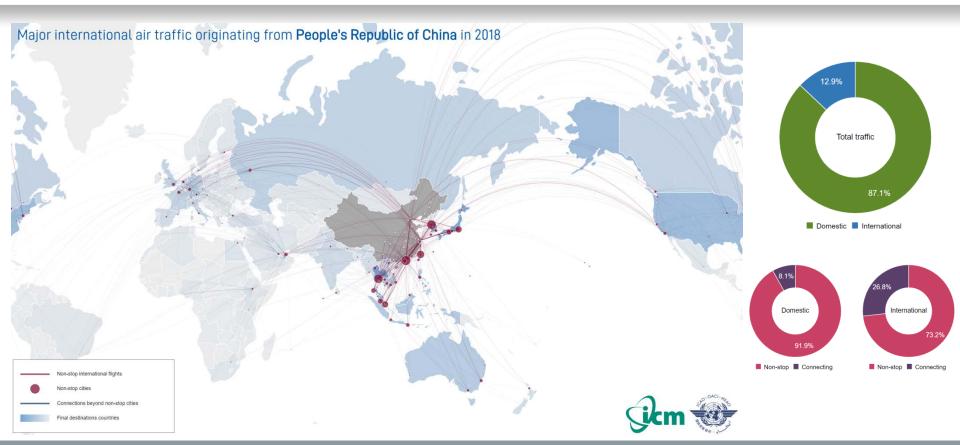


Travel services to China and Hong Kong-China, as a share of GDP





Air connectivity of China in terms of O-D passenger movement

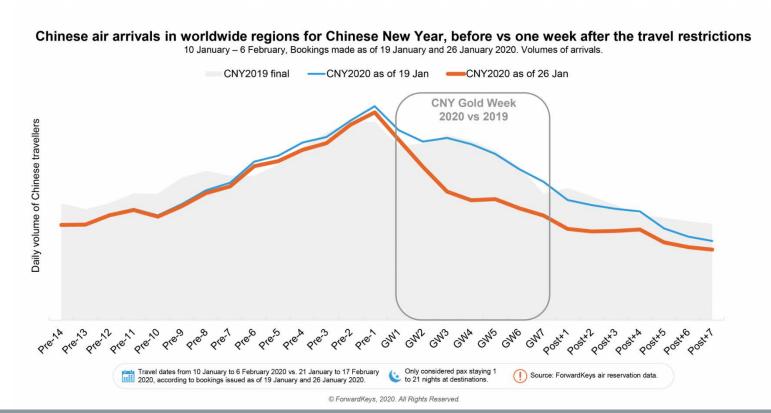




Air connectivity of Wuhan airport in terms of O-D passenger movement



COVID-19 outbreak caused a substantial setback in flight bookings for Chinese New Year





Flight cancellation has exceeded actual operations since 31 January 2020



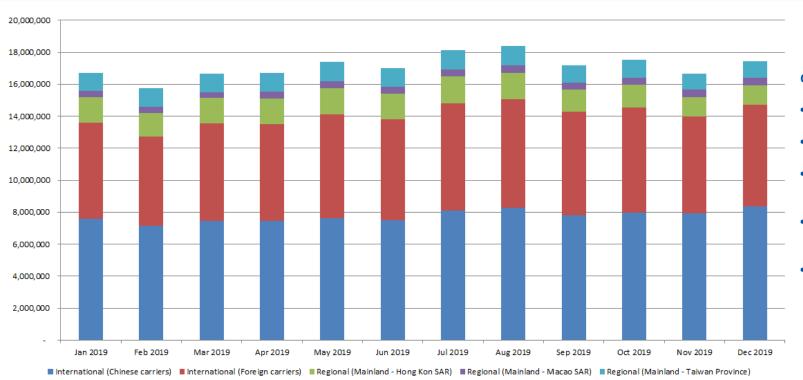
Note: The above includes a) international from mainland China, Hong Kong SAR of China, Macao SAR of China, Taiwan, Province of China; b) domestic within mainland China, and c) regional between mainland China and Hong Kong SAR, Macao SAR and Taiwan Province

Scenario Analysis: Mainland China

This is a preliminary analysis. Figures and estimates herein will be updated with the situation evolving and more information available.

- "International" refers to scheduled international passenger services from/to mainland China excluding:
 - scheduled passenger services between mainland China and Hong Kong Special Administrative Region (SAR) of China, Macao SAR of China and Taiwan, Province of China; and
 - scheduled international passenger services from/to Hong Kong SAR, Macao SAR of China and Taiwan, Province of China
- "Regional" refers to scheduled passenger services:
 - between mainland China and Hong Kong SAR of China
 - between mainland China and Macao SAR of China; and
 - between mainland China and Taiwan, Province of China

Number of seats offered by airlines (monthly, 2019)

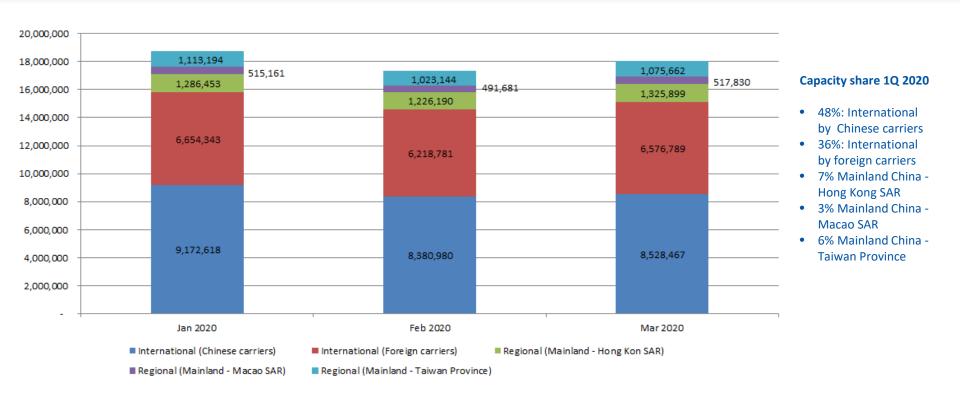


Capacity share 2019

- 45%: International by Chinese carriers
- 37%: International by foreign carriers
- 9% Regional (mainland China -Hong Kong SAR)
- 3% Regional (mainland China -Macao SAR)
- 7% Regional (mainland China -Taiwan Province)

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Number of seats offered by airlines (1Q 2020 originally-planned)





International (136)

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Hehei Airlines*

Reijing Canital Airlines

Over 130 airlines reduced international services or cancelled all operations from/to mainland China

SAS Scandinavian Airlines* T'way Air*

Hehei Airlines*

ın	ternational (136)	Beijing Capital Airlines	Hebei Airlines*	Malaysia Airlines	SAS Scandinavian Airlines*	T'way Air*	Hebei Airlines*
Ae	ero Mongolia*	British Airways*	Himalaya Airlines*	Malindo Airways	Saudi Arabian Airlines*	Ukraine Interl Airlines*	HK Express
Aiı	r Algerie*^	Cambodia Airways Co. Ltd	Iberia*	MIAT - Mongolian Airlines*	Scoot*	United Airlines*	Hong Kong Airlines
Aiı	r Astana*	Cambodia Angkor Air*	IndiGo*	Myanmar Airways Intl*	Shandong Airlines	Ural Airlines	Juneyao Airlines
Aiı	r Busan	Cebu Pacific Air*	IrAero*	Myanmar National Airlines*	Shanghai Airlines	Urumqi Airlines*	Mandarin Airlines
Aiı	r Canada*	Chengdu Airlines	Iraqi Airways*	Neos Air*	Shenzhen Airlines	US-Bangla Airlines	Shandong Airlines
Aiı	r China	China Eastern Airlines	Japan Airlines	Nok Air*	Siberia Airlines*	Uzbekistan Airways*	Shanghai Airlines
Aiı	r Company SCAT*	China Express Airlines	JC Cambodia Intl Airlines	NokScoot Airlines Co Ltd*	Sichuan Airlines	Vietnam Airlines*	Shenzhen Airlines
Aiı	r France*	China Southern Airlines	Jeju Airlines	NordStar*	SilkAir	Virgin Atlantic Airways*	Sichuan Airlines
Aiı	r India*	China United Airlines	Jetstar Asia*	Okay Airways*	Singapore Airlines	Xiamen Airlines Company	Tigerair Taiwan Co. Ltd
Aiı	r Koryo*	China West Air*	Jetstar Japan*	Oman Air*	Sky Angkor Airlines	Yakutia*	Uni Airways
Aiı	r Madagascar*	Chongqing Airlines*	Jetstar Pacific Airlines*	Pakistan Intl Airlines*	Somon Air*	Zhejiang Loong Airlines	Xiamen Airlines Company
Aiı	r Mauritius*	Citilink Indonesia	Jin Air*	PAL Express*	Spring Airlines	Regional (25)	Zhejiang Loong Airlines*
Aiı	r New Zealand*	Delta Air Lines*	Juneyao Airlines	Peach Aviation Limited*	Spring Airlines Japan	Air China	
Aiı	r Seoul, Inc*	Donghai Airlines*	Kenya Airways*	Pegas Fly*	Srilankan Airlines	Air Macau	
Aiı	rAsia	Eastar Jet	KLM-Royal Dutch Airlines*	Philippine Airlines*	SWISS*	Cathay Dragon	
Aiı	rasia X	Egyptair*^	Korean Air	Philippines AirAsia Inc.*	Thai Air Asia X	Cathay Pacific Airways	
All	Nippon Airways	El Al Israel Airlines*	Kunming Airlines	Qantas Airways*	Thai AirAsia	China Airlines	Announced since late
An	nerican Airlines*	Emirates	Lanmei Airlines	Qatar Airways*	Thai Airways International	China Eastern Airlines	January 2020;
As	iana Airlines	Ethiopian Airlines	Lao Airlines	Qingdao Airline Co, Ltd	Thai Lion Air	China Southern Airlines	Duration varies
Αι	strian Airlines*	Etihad Airways	Lion Air	Royal Air Maroc*	Thai Smile Airways*	Chongqing Airlines	*. Aidings with all sources
Az	erbaijan Airlines*	Finnair*	LOT - Polish Airlines*	Royal Brunei Airlines*	TianJin Airlines*	Donghai Airlines	*: Airlines with all service Cancelled
ΑZ	'UR air*	Garuda Indonesia*	Lucky Air Co. Ltd.	Royal Flight Airlines*	Tibet Airlines*	EVA Airways	*^: Airlines with all service
Ва	ngkok Airways*	Guangxi Beibu Gulf Airlines	Lufthansa German Airlines*	Ruili Airlines	Turkish Airlines*^	Far Eastern Air Transport*	cancelled but gradual
Ва	tik Air	Hainan Airlines	Mahan Air*	RwandAir*	Turkmenistan Airlines*	Hainan Airlines	resumption

Malaysia Airlines



Baseline (hypothetical situation without COVID-19 outbreak)

- Seat capacity: used "originally-planned" winter schedule
- Load factor: used 2018 actual results of airlines (average)

Scenario 1 (mild)

- Seat capacity: estimated by airlines' schedule changes
- Load factor: used 2018 actual results of airlines except Hong Kong SAR of China

Scenario 2 (severe)

- Seat capacity in January and February: estimated by airlines' schedule changes
- Seat capacity in March: assumed summer schedules not starting from 29 March
- Load factor: 12 22 and 7 17 percentage points lower in February and March from January, respectively

Scenario analysis: Assumptions

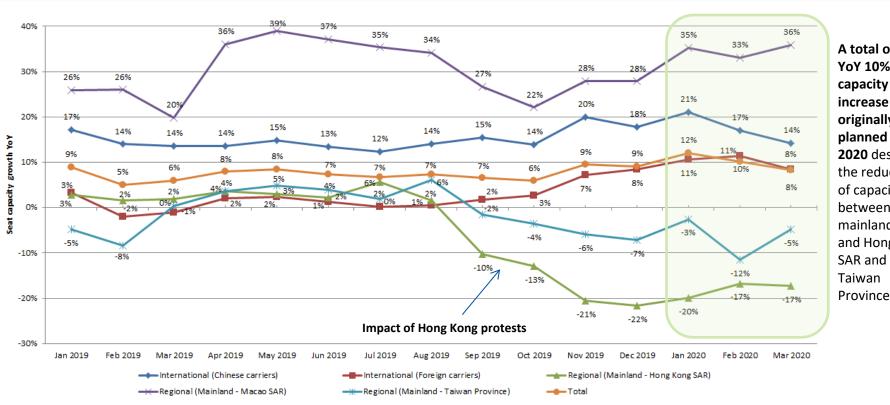
		Baseline		Scena	ario 1	Scenario 2		
		Seat capacity reduction from originally-planned	Passenger load factor	Seat capacity reduction from originally-planned	Passenger load factor	Seat capacity reduction from originally-planned	Passenger load factor	
	International from/to mainland China (Chinese carriers)	0%	78%	-1%	78%	-1%	78%	
	International from/to mainland China (Foreign carriers)	0%	80%	0%	80%	0%	80%	
January 2020	Regional between mainland China and Hong Kong SAR of China	0%	80%	0%	70%	0%	70%	
	Regional between mainland China and Macao SAR of China	0%	80%	-1%	80%	-1%	80%	
	Regional between mainland China and Taiwan, Province of China	0%	80%	-1%	80%	-1%	80%	
	International from/to mainland China (Chinese carriers)	0%	78%	-57%	78%	-57%	58%	
	International from/to mainland China (Foreign carriers)	0%	80%	-64%	80%	-64%	65%	
February 2020	Regional between mainland China and Hong Kong SAR of China	0%	80%	-65%	70%	-65%	58%	
	Regional between mainland China and Macao SAR of China	0%	80%	-67%	80%	-67%	58%	
	Regional between mainland China and Taiwan, Province of China	0%	80%	-60%	80%	-60%	58%	
	International from/to mainland China (Chinese carriers)	0%	78%	-77%	78%	-80%	63%	
	International from/to mainland China (Foreign carriers)	0%	80%	-80%	80%	-82%	70%	
March 2020	Regional between mainland China and Hong Kong SAR of China	0%	80%	-82%	70%	-83%	63%	
	Regional between mainland China and Macao SAR of China	0%	80%	-70%	80%	-73%	63%	
	Regional between mainland China and Taiwan, Province of China	0%	80%	-77%	80%	-79%	63%	



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Baseline:

10% seat capacity increase compared to 1Q 2019



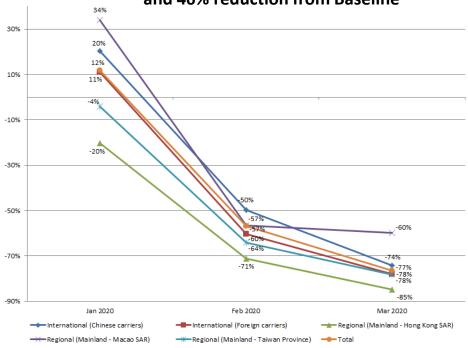
A total of YoY 10% seat capacity increase originally planned for 1Q 2020 despite the reduction of capacity between mainland China and Hong Kong SAR and Taiwan



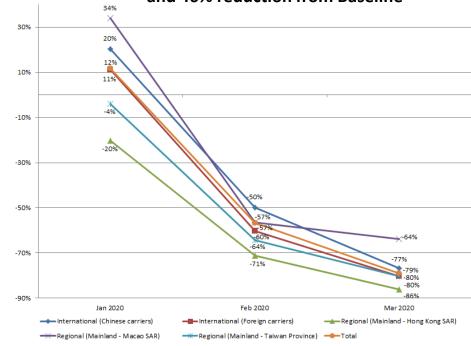
Scenarios 1 & 2:

46% seat capacity reduction from Baseline

Scenario 1: for 1Q 2020 a total of 40% reduction compared to 1Q 2019 and 46% reduction from Baseline

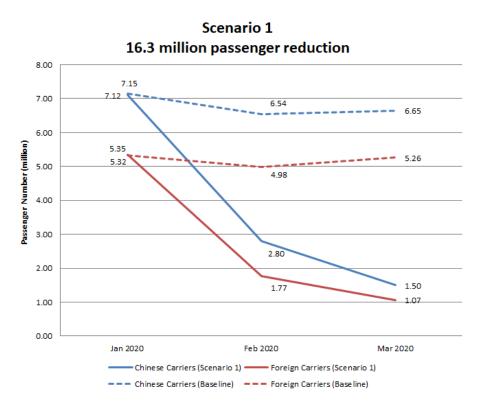


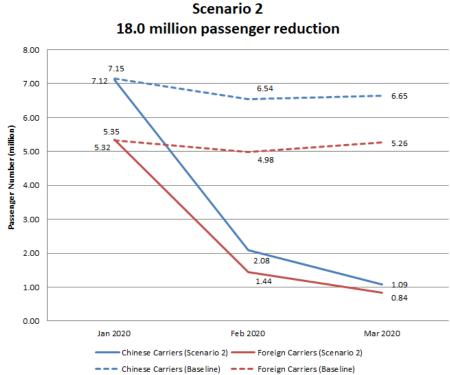
Scenario 2: for 1Q 2020 a total of 41% reduction compared to 1Q 2019 and 46% reduction from Baseline





16.3 to 18.0 million "international" passenger reduction in 1Q 2020 compared to Baseline

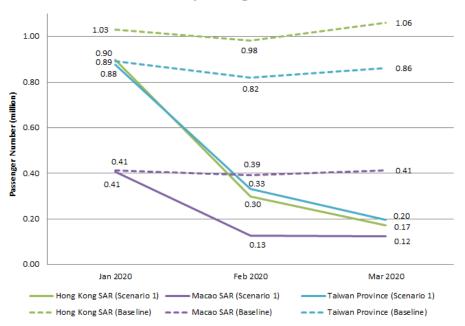




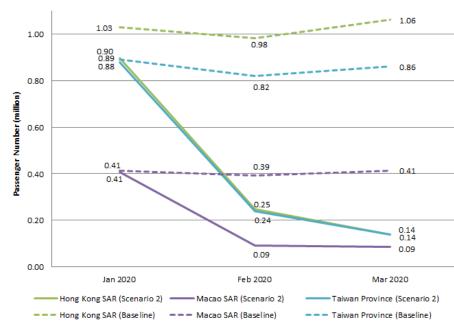


3.4 to 3.7 million "regional" passenger reduction in 1Q 2020 compared to Baseline

Scenario 1
3.4 million passenger reduction



Scenario 2
3.7 million passenger reduction

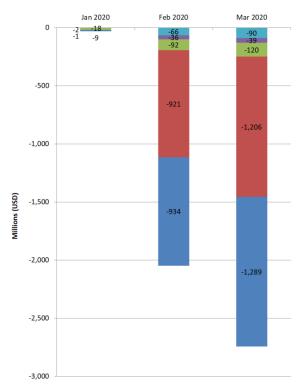




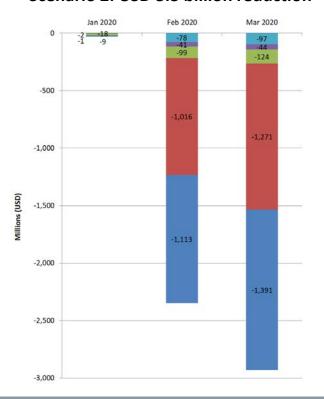
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Approx. USD 4.8 to 5.3 billion potential loss of airline revenues for 1Q 2020 compared to Baseline

Scenario 1: USD 4.8 billion reduction



Scenario 2: USD 5.3 billion reduction



- International (Chinese carriers)
- International (Foreign carriers)
- Regional (Mainland Hong Kong SAR)
- Regional (Mainland Macao SAR)
- Regional (Mainland Taiwan Province)
- International (Chinese carriers): calculated with an average fare of USD 250 per passenger based on traffic/financial reports of CA, CZ and MU;
- International (Foreign carriers): assumed 15% higher average fare than Chinese carriers;
- Regional: calculated with an average fare of USD 135 per passenger based on traffic/financial reports of CA, CZ and MU

Source: ICAO estimates

Summary of estimated impact in 1Q 2020

The preliminary estimates indicate the impact in terms of scheduled international passenger traffic from/to mainland China (including between mainland China and Hong Kong SAR of China, Macao SAR of China and Taiwan, Province of China) during 1Q 2020 compared to originally-planned:

- Overall reduction of 46% of seats offered by airlines
- Overall reduction of 19.7 to 21.7 million passengers
- Approx. USD 4.8 to 5.3 billion potential loss of gross operating revenues of airlines

	Estimated Impact on									
	Number of seats offered by airlines (000)			Number of passengers (000)				Gross operating revenues of airlines (USD, million)		
Scope of analysis	Scenari	o 1	Scenari	o 2	Scenari	o 1	Scenari	o 2	Scenario 1	Scenario 2
International from/to mainland China (Chinese carriers)	-11,400	-44%	-11,600	-45%	-8,900	-44%	-10,100	-49%	-\$2,230	-\$2,510
International from/to mainland China (Foreign carriers)	-9,200	-47%	-9,300	-48%	-7,400	-47%	-7,900	-51%	-\$2,120	-\$2,280
Regional between mainland China and Hong Kong SAR of China	-1,900	-49%	-1,900	-50%	-1,700	-56%	-1,800	-58%	-\$230	-\$240
Regional between mainland China and Macao SAR of China	-700	-46%	-700	-47%	-600	-46%	-600	-52%	-\$80	-\$90
Regional between mainland China and Taiwan, Province of China	-1,500	-45%	-1,500	-46%	-1,200	-45%	-1,300	-51%	-\$160	-\$180
Total	-24,700	-46%	-25,100	-46%	-19,700	-46%	-21,700	-51%	-\$4,820	-\$5,300

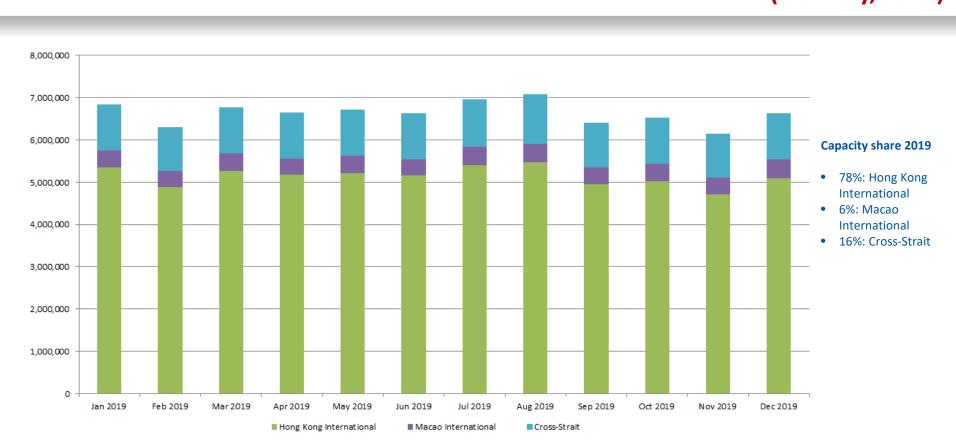
Scenario Analysis: Hong Kong SAR of China and Macao SAR of China

This is a preliminary analysis. Figures and estimates herein will be updated with the situation evolving and more information available.

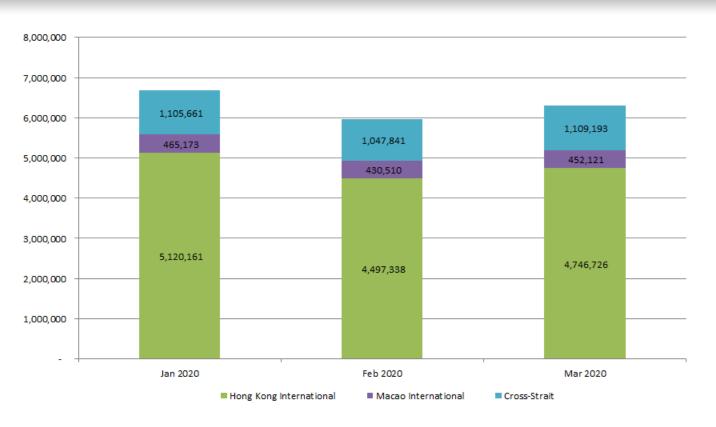


- "Hong Kong International" refers to scheduled international passenger services from/to Hong Kong Special Administrative Region (SAR) of China excluding:
 - scheduled passenger services between Hong Kong SAR of China and mainland China, Macao SAR of China and Taiwan, Province of China
- "Macao International" refers to scheduled international passenger services from/to Macao SAR of China excluding:
 - scheduled passenger services between Macao SAR of China and mainland China, Hong Kong SAR of China and Taiwan, Province of China
- "Cross-Strait" refers to scheduled passenger services among Hong Kong SAR of China, Macao SAR of China and Taiwan, Province of China excluding:
 - "Regional" already included in the mainland China analysis

Number of seats offered by airlines (monthly, 2019)



Number of seats offered by airlines (1Q 2020 originally-planned)



Capacity share 1Q 2020

- 76%: Hong Kong International
- 7%: Macao International
- 17%: Cross-Strait

Airlines originally planned to reduce seat capacity slightly due to the impact of Hong Kong protests and the continued trade tension.



Cathay Pacific Airways

Cebu Pacific Air*^

Eastar Jet

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Some 70 airlines cancelled all services or reduced services from/to Hong Kong SAR and Macao SAR

Hong Kong International (66)	Egyptair
Aeroflot Russian Airlines	El Al Israel Airlines*
Air Astana	Emirates
Air Busan*	Ethiopian Airlines
Air Canada	Etihad Airways*
Air France	EZNIS AIRWAYS LLC*
Air India*	Fiji Airways
Air Mauritius*	Finnair
Air Niugini	Garuda Indonesia
Air Seoul, Inc*	HK Express
AirAsia	Hong Kong Airlines
All Nippon Airways	IndiGo*
American Airlines*	Japan Airlines
Asiana Airlines	Jeju Airlines
Bangkok Airways	Jetstar Asia*
British Airways	Jetstar Japan*
Cathay Dragon	Jetstar Pacific Airlines*

Hong Kong International (66) Egyptair

Lufthansa German Airlines	-
Malaysia Airlines	-
Malindo Airways	ı
MIAT - Mongolian Airlines*	١
Myanmar National Airlines	١
Peach Aviation Limited	١
Philippine Airlines*	١
Philippines AirAsia Inc.*	ı
Qantas Airways	,
Qatar Airways	,
Royal Brunei Airlines	,
Royal Jordanian	ı
SAS Scandinavian Airlines*	(
Scoot	(
Siberia Airlines*	(
Singapore Airlines	-
South African Airways*	J
SWISS	
Thai AirAsia	ı
Thai Airways International	

Turkish Airlines
T'way Air
United Airlines*
Vietjet*
Vietnam Airlines
Virgin Atlantic Airways
Virgin Australia Intl*
Macao International (17)
Air Busan*
Air Macau
AirAsia
Bamboo Airways*
Cambodia Airways Co. Ltd*
Cambodia Angkor Air*
Cebu Pacific Air*
Eastar Jet*
Jeju Airlines
Jin Air*
Lanmei Airlines*
Philippine Airlines*

Philippines AirAsia Inc.* Scoot Thai AirAsia T'way Air* Vietnam Airlines* Cross-Strait (9) Air Macau Cathay Dragon Cathay Pacific Airways China Airlines **EVA Airways HK Express* Hong Kong Airlines** Mandarin Airlines* Tigerair Taiwan Co. Ltd*

Announced since late January 2020; Duration varies

Korean Air*

Lanmei Airlines*

KLM-Royal Dutch Airlines

^{*:} Airlines with all service cancelled *^: Airlines with all service cancelled but gradual resumption



Baseline (hypothetical situation without COVID-19 outbreak)

- Seat capacity: used "originally-planned" winter schedule
- Load factor: used the same percentage as "International from/to mainland China (Foreign carriers)" and "Regional"

Scenario 1 (mild)

- Seat capacity: estimated by airlines' schedule changes
- Load factor: used the same percentage as Baseline

Scenario 2 (severe)

- Seat capacity in January and February: estimated by airlines' schedule changes
- Seat capacity in March: assumed summer schedules not starting from 29 March
- Load factor: 22 and 17 percentage points lower in February and March from January, respectively

Scenario analysis: Assumptions

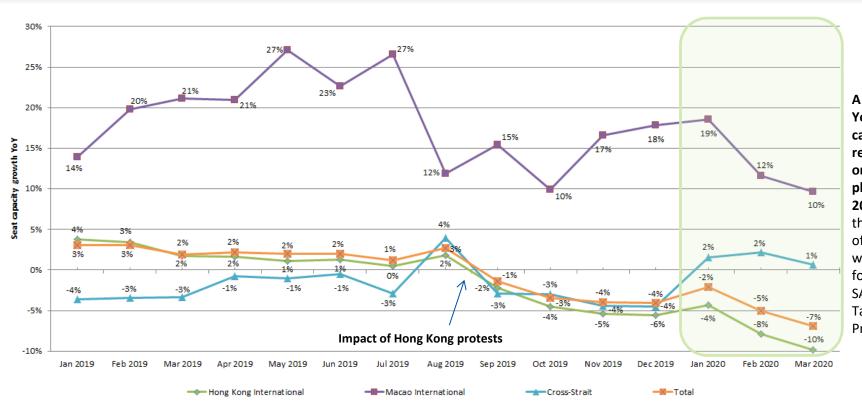
Assumptions		Baseline		Scena	ario 1	Scenario 2		
		Seat capacity reduction from originally-planned	Passenger load factor	Seat capacity reduction from originally-planned	Passenger load factor	Seat capacity reduction from originally-planned	Passenger load factor	
	Hong Kong International	0%	80%	0%	80%	0%	80%	
January 2020	Macao International	0%	80%	0%	80%	0%	80%	
	Cross-Strait	0%	80%	1%	80%	1%	80%	
	Hong Kong International	0%	80%	-25%	80%	-25%	58%	
February 2020	Macao International	0%	80%	-67%	80%	-67%	58%	
	Cross-Strait	0%	80%	-52%	80%	-52%	58%	
	Hong Kong International	0%	80%	-65%	80%	-69%	63%	
March 2020	Macao International	0%	80%	-78%	80%	-80%	63%	
	Cross-Strait	0%	80%	-86%	80%	-87%	63%	



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Baseline:

5% seat capacity reduction compared to 1Q 2019

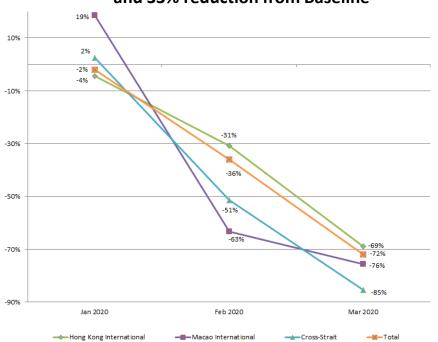


A total of YoY 5% seat capacity reduction originally planned for 1Q 2020 due to the expectation of continued weak demand for Hong Kong SAR and Taiwan Province

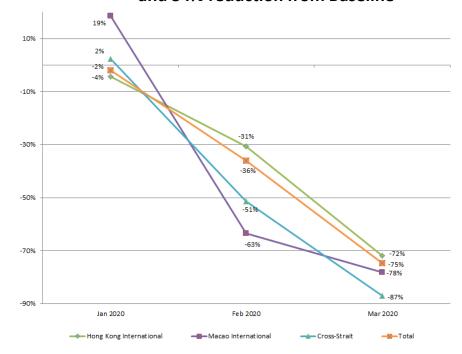
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33 to 34% seat capacity reduction from Baseline

Scenario 1: for 1Q 2020 a total of 37% reduction compared to 1Q 2019 and 33% reduction from Baseline



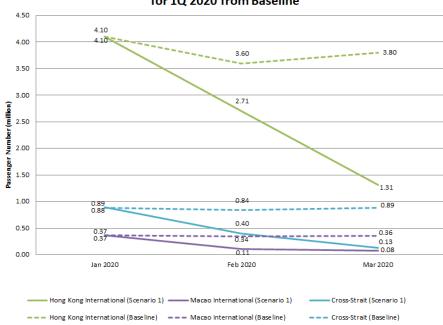
Scenario 2: for 1Q 2020 a total of 38% reduction compared to 1Q 2019 and 34% reduction from Baseline



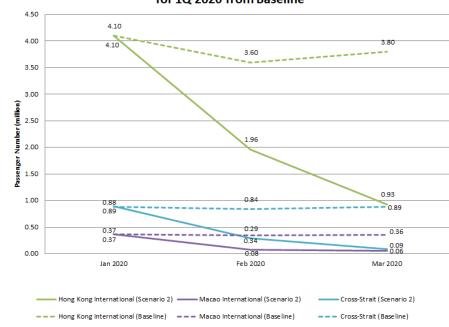


5.1 to 6.4 million passenger reduction in 1Q 2020 compared to Baseline

Scenario 1: a total of 5.1 million pasenger reduction for 1Q 2020 from Baseline



Scenario 2: a total of 6.4 million pasenger reduction for 1Q 2020 from Baseline

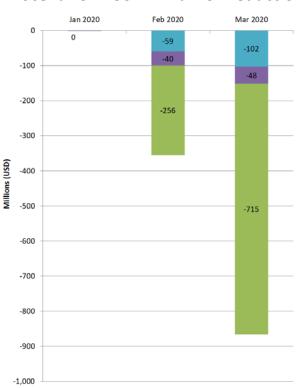




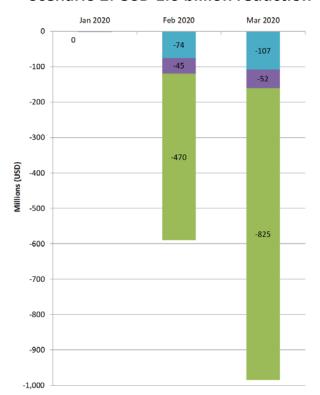
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Approx. USD 1.2 to 1.6 billion potential loss of airline revenues for 1Q 2020 compared to Baseline

Scenario 1: USD 1.2 billion reduction



Scenario 2: USD 1.6 billion reduction



- Hong Kong International
- Macao International
- Cross-Strait
- Hong Kong International: calculated with an average fare of USD 287.6 per passenger (i.e. almost the same as "International (Foreign carriers)";
- Macao International: calculated with an average fare of USD 172 per passenger;
- Cross-Strait: calculated with an average fare of USD 135 per passenger (i.e. the same as "Regional")

Summary of estimated impact in 1Q 2020

The preliminary estimates indicate the impact in terms of scheduled international passenger traffic from/to Hong Kong SAR of China and Macao SAR of China, as well as scheduled passenger traffic among Hong Kong SAR of China, Macao SAR of China and Taiwan, Province of China, during 1Q 2020 compared to originally-planned:

- Overall reduction ranging from 33% to 34% of seats offered by airlines
- Overall reduction of 5.1 to 6.4 million passengers
- Approx. USD 1.2 to 1.6 billion potential loss of gross operating revenues of airlines

	Estimated Impact on									
	Number of seats offered by airlines (000)			Number of passengers (000)				Gross operating revenues of airlines (USD, million)		
Scope of analysis	Scenario 1 Scenario		o 2	Scenario 1		Scenario 2		Scenario 1	Scenario 2	
Hong Kong International	-4,200	-29%	-4,400	-31%	-3,400	-29%	-4,500	-39%	-\$970	-\$1,290
Macao International	-600	-48%	-700	-48%	-500	-48%	-600	-53%	-\$90	-\$100
Cross-Strait	-1,500	-46%	-1,500	-46%	-1,200	-46%	-1,300	-51%	-\$160	-\$180
Total	-6,300	-33%	-6,500	-34%	-5,100	-33%	-6,400	-42%	-\$1,220	-\$1,570

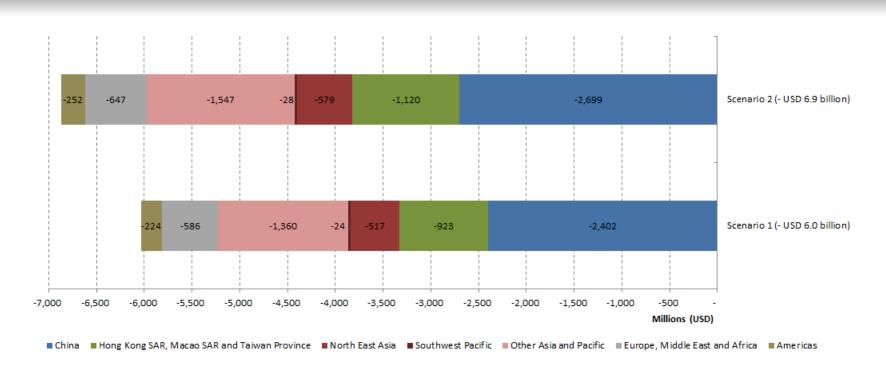
Summary of Scenario Analysis: China + Additional Estimates

This is a preliminary analysis. Figures and estimates herein will be updated with the situation evolving and more information available.

- The direct impact of COVID-19 outbreak is expected to be greater than that caused by SARS in 2003 due to higher scale of flight cancellations and bigger economic size/air travel market of China
- The preliminary estimates indicate the impact in terms of scheduled international passenger traffic from/to China (including Hong Kong SAR of China, Macao SAR of China and cross-strait services from/to Taiwan, Province of China) during 1Q 2020 compared to originally-planned:
 - Overall reduction ranging from 42% to 43% of seats offered by airlines
 - Overall reduction of 24.8 to 28.1 million passengers
 - Approx. USD 6.0 to 6.9 billion potential loss of gross operating revenues of airlines
- The above estimates exclude, inter alia, the impact of traffic reduction related to air cargo, Chinese domestic, as well as other international services

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Break-down of revenue reduction by region of air carrier registration in 1Q 2020



55% and 87% of revenue reduction is estimated to be attributed to the loss from Chinese carriers and Asia/Pacific carriers (including Chinese carriers), respectively

Break-down of estimated impact in 1Q 2020

	Estimated Impact on									
	Number of seats offered by airlines (000)			Number of passengers (000)				Gross operating revenues of airlines (USD, million)		
Scope of analysis	Scenario 1 Scenario 2		Scenari	cenario 1 Scenario		o 2	Scenario 1	Scenario 2		
International from/to mainland China (Chinese carriers)	-11,400	-44%	-11,600	-45%	-8,900	-44%	-10,100	-49%	-\$2,230	-\$2,510
International from/to mainland China (Foreign carriers)	-9,200	-47%	-9,300	-48%	-7,400	-47%	-7,900	-51%	-\$2,120	-\$2,280
Regional between mainland China and Hong Kong SAR of China	-1,900	-49%	-1,900	-50%	-1,700	-56%	-1,800	-58%	-\$230	-\$240
Regional between mainland China and Macao SAR of China	-700	-46%	-700	-47%	-600	-46%	-600	-52%	-\$80	-\$90
Regional between mainland China and Taiwan, Province of China	-1,500	-45%	-1,500	-46%	-1,200	-45%	-1,300	-51%	-\$160	-\$180
Sub-total	-24,700	-46%	-25,100	-46%	-19,700	-46%	-21,700	-51%	-\$4,820	-\$5,300
Hong Kong International	-4,200	-29%	-4,400	-31%	-3,400	-29%	-4,500	-39%	-\$970	-\$1,290
Macao International	-600	-48%	-700	-48%	-500	-48%	-600	-53%	-\$90	-\$100
Cross-Strait	-1,500	-46%	-1,500	-46%	-1,200	-46%	-1,300	-51%	-\$160	-\$180
Sub-total Sub-total	-6,300	-33%	-6,500	-34%	-5,100	-33%	-6,400	-42%	-\$1,220	-\$1,570
Grand total	-31,100	-42%	-31,600	-43%	-24,800	-43%	-28,100	-49%	-\$6,040	-\$6,870

Domestic passenger services in mainland China in 1Q 2020

The preliminary estimates indicate the impact in terms of scheduled domestic passenger traffic within mainland China during 1Q 2020 compared to originally-planned:

- Overall reduction of 40% of seats offered by airlines
- Overall reduction of 66.6 to 75.8 million passengers
- Approx. USD 6.7 to 7.6 billion potential loss of gross operating revenues of airlines

	Estimated Impact on								
	Number of seats offered by airlines (000)			Number of passengers (000)				Gross operating revenues of airlines (USD, million)	
Scope of analysis	Scenario 1 Scenario 2		Scenari	Scenario 1 Scenario 2		Scenario 1	Scenario 2		
Domestic within mainland China	-76 , 100 <i>-40%</i>	-76,100	-40%	-66,600	-42%	-75,800	-48%	-\$6,460	-\$7,774
	Seat capacity is reduced by 3% in Januar 2020 and 60% in February and March 20 from the originally-planned schedules (baseline)			from 83% (baseline) to 80% for 1Q 2020		from 83% (baseline) to 80% in January 2020, 58% in February 2020 and		97 per passenger based on CANNews.com.cn estimates	Calculated with an average fare of USD 102.5 per passenger based on traffic/financial reports of CA, CZ and MU

Potential loss of revenues from Chinese tourists to top 5 States in 1Q 2020

Top 5 States that Chinese traveller had the largest share		Base	eline	Scena	ario 1	Scenario 2			
		Passenger number Tourism revenue (in million USD)*		Passenger number	Tourism revenue (in million USD)*	Passenger number	Tourism revenue (in million USD)*		
Australia		460,161	446.36	340,318	330.11	296,616	287.72		
Australia	Loss	-	-	-119,843	-116.25	-163,545	-158.64		
Fuence		240,523	233.31	137,867	133.73	120,670	117.05		
France	Loss	-	-	-102,656	-99.58	-119,853	-116.26		
Japan		3,181,840	3,086.38	2,167,273	2102.25	1,855,034	1,799.38		
	Loss	-	-	-1,014,567	-984.13	-1,326,806	-1287.00		
Thailand		2,772,352	2,689.18	1,826,629	1771.83	1,589,458	1,541.77		
	Loss	-	-	-945,723	-917.35	-1,182,894	-1147.41		
United States		888,102	861.46	505,096	489.94	446,707	433.31		
United States	Loss	-	-	-383,006	-371.52	-441,395	-428.15		

- Data excludes Special Administrative Regions (SAR) of China (Hong Kong SAR and Macao SAR) and Taiwan, Province of China
- Calculated with average international tourism spending of China (USD 970) per tourist reported by UNWTO

Source: ICAO estimates

Scenario Analysis: Republic of Korea

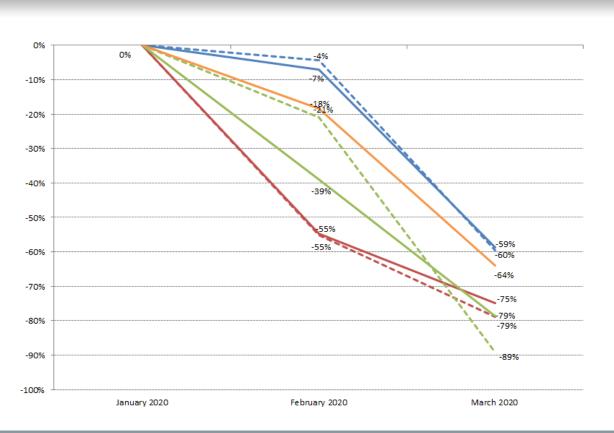
This is a preliminary analysis. Figures and estimates herein will be updated with the situation evolving and more information available.

Scenario analysis of COVID-19 outbreak impact for 1Q 2020

- Scope: scheduled international passenger services from/to Republic of Korea
- Baseline (hypothetical situation without COVID-19 outbreak)*
 - Seat capacity: used "originally-planned" winter schedule
 - Load factor: 80%
- Scenario 1 (mild)*
 - Seat capacity: estimated by airlines' schedule changes
 - Load factor: used the same percentage as Baseline
- Scenario 2 (severe)*
 - Seat capacity: estimated by airlines' schedule changes
 - Load factor: 10 percentage points lower in March (i.e. 70%)

* Between Republic of Korea and China, Hong Kong SAR and Macao SAR of China: extracted the impacts involving Korea from the respective scenarios of China and Hong Kong/Macao SARs

27% seat capacity reduction in 1Q 2020 from Baseline



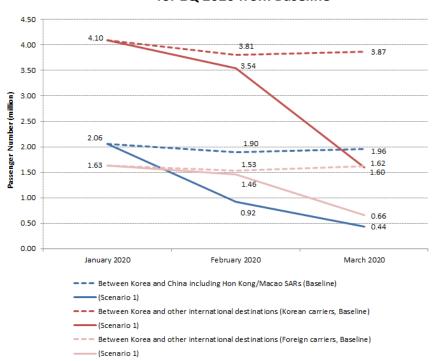
COVID-19 has started to impact airline operations from late February 2020 (except China routes)

- Between Korea and China (Korean carriers)
- --- Between Korea and China (Foreign carriers)
- Between Korea and Hong Kong/Macao SARs of China (Korean carriers)
- Between Korea and Hong Kong/Macao SARs of China (Foreign carriers)
- Between Korea and other international destinations (Korean carriers)
- Between Korea and other international destinations (Foreign carriers)
- ——Total

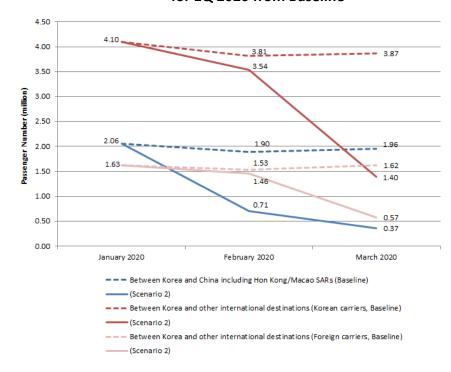


6.1 to 6.6 million passenger reduction in 1Q 2020 compared to Baseline

Scenario 1: a total of 6.1 million passenger reduction for 1Q 2020 from Baseline



Scenario 2: a total of 6.6 million passenger reduction for 1Q 2020 from Baseline

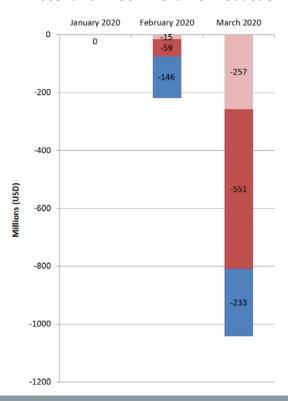




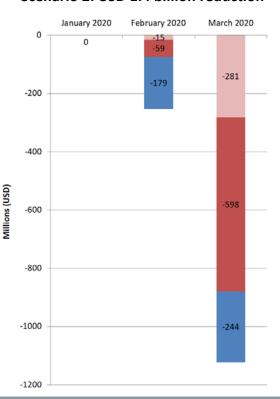
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Approx. USD 1.3 to 1.4 billion potential loss of airline revenues for 1Q 2020 compared to Baseline

Scenario 1: USD 1.3 billion reduction



Scenario 2: USD 1.4 billion reduction



- Between Korea and China including Hon Kong/Macao SARs
- Between Korea and other international destinations (Korean carriers)
- Between Korea and other international destinations (Foreign carriers)
- Between Korea and China including Hong Kong SAR: extracted the impact involving Korea from scenarios 1 and 2 of China;
- Other internal destinations: Other internal destinations: calculated with an average fare of USD 287.6 per passenger (ranging from USD 155 to 485 by destination)

Scenario Analysis: Italy

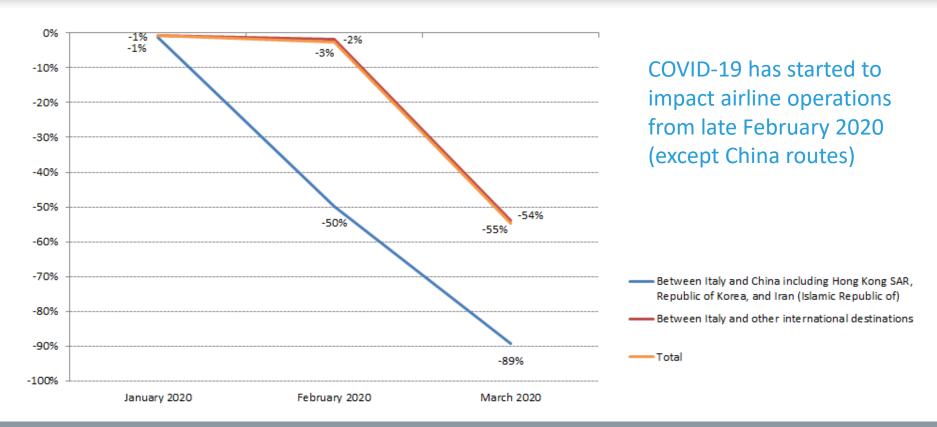
This is a preliminary analysis. Figures and estimates herein will be updated with the situation evolving and more information available.

Scenario analysis of COVID-19 outbreak impact for 1Q 2020

- Scope: scheduled international passenger services from/to Italy
- Baseline (hypothetical situation without COVID-19 outbreak)*
 - Seat capacity: used "originally-planned" winter schedule
 - Load factor: 80% (90% for short-haul low-cost carriers)
- Scenario 1 (mild)*
 - Seat capacity: estimated by airlines' schedule changes
 - Load factor: used the same percentage as Baseline
- Scenario 2 (severe)*
 - Seat capacity: estimated by airlines' schedule changes
 - Load factor: 10 percentage points lower in March

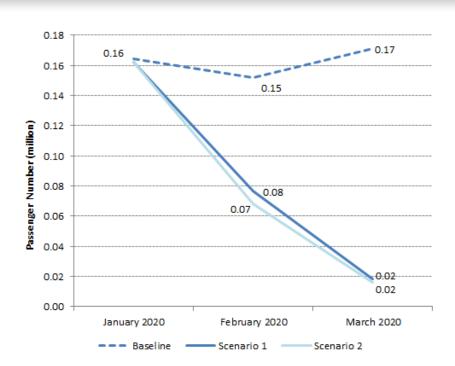
* Between Italy and China, Hong Kong SAR of China, as well as Republic of Korea: extracted the impacts involving Italy from the respective scenarios of China, Hong Kong SAR and Korea

21% seat capacity reduction in 1Q 2020 from Baseline

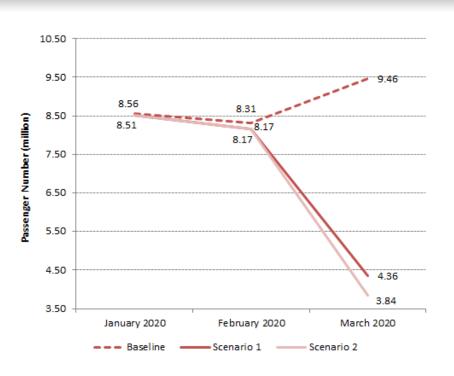




5.5 to 6.1 million passenger reduction in 1Q 2020 compared to Baseline



Between Italy and China including Hong Kong SAR, Republic of Korea, and Iran (Islamic Republic of)



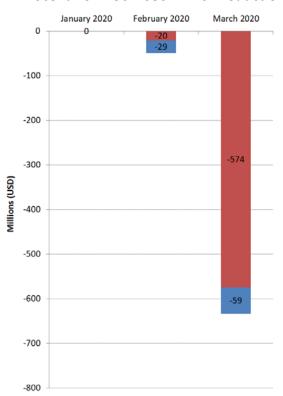
Between Italy and other international destinations

Source: ICAO estimates

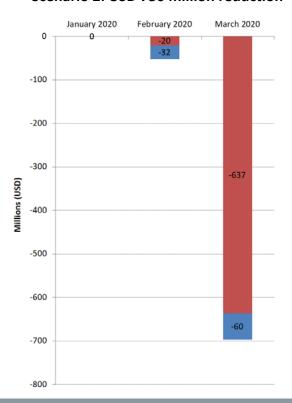


Approx. USD 0.7 billion potential loss of airline revenues for 1Q 2020 compared to Baseline

Scenario 1: USD 680 million reduction



Scenario 2: USD 750 million reduction



- Between Italy and China including Hong Kong SAR, Republic of Korea, and Iran
- Between Italy and other international destinations

(Islamic Republic of)

- Between Italy and China, Hong Kong SAR and Macao SAR of China, as well as Republic of Korea: extracted the impacts involving Italy from the respective scenarios of China, Hong Kong/Macao SARs and Korea;
- Other internal destinations: calculated with an average fare of USD 180 per passenger (ranging from USD 60 to 485 by destination)

Scenario Analysis: Iran (Islamic Republic of)

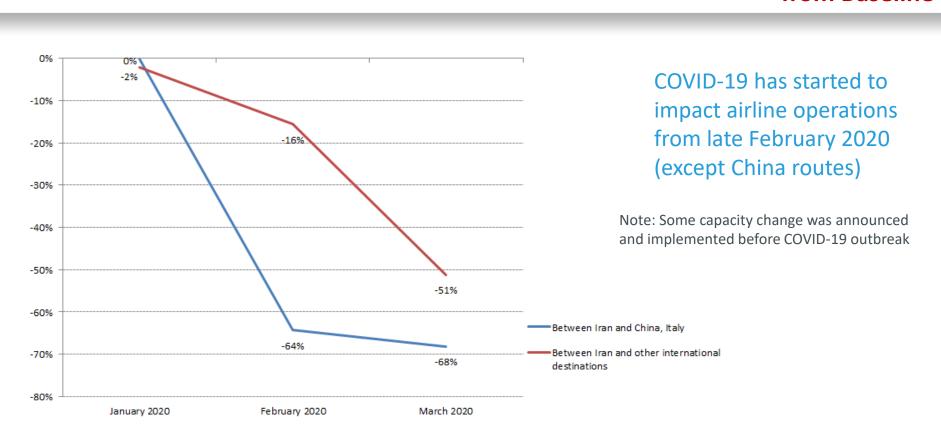
This is a preliminary analysis. Figures and estimates herein will be updated with the situation evolving and more information available.

Scenario analysis of COVID-19 outbreak impact for 1Q 2020

- Scope: scheduled international passenger services from/to Iran (Islamic Republic of)
- Baseline (hypothetical situation without COVID-19 outbreak)*
 - Seat capacity: used "originally-planned" winter schedule
 - Load factor: 80%
- Scenario 1 (mild)*
 - Seat capacity: estimated by airlines' schedule changes
 - Load factor: used the same percentage as Baseline
- Scenario 2 (severe)*
 - Seat capacity: estimated by airlines' schedule changes
 - Load factor: 10 percentage points lower in March (i.e. 70%)

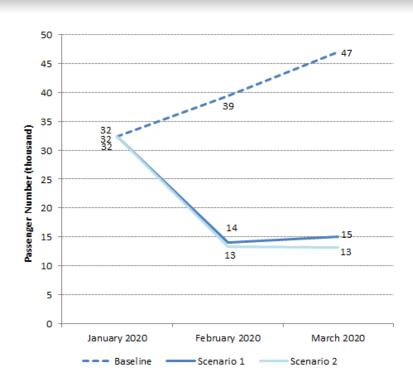
* Between Iran (Islamic Republic of) and China, as well as Italy: extracted the impacts involving Iran from the respective scenarios of China and Italy

25% seat capacity reduction in 1Q 2020 from Baseline

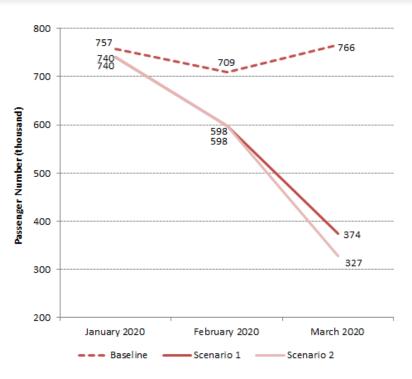




580,000 to 630,000 passenger reduction in 1Q 2020 compared to Baseline



Between Iran and China, Italy



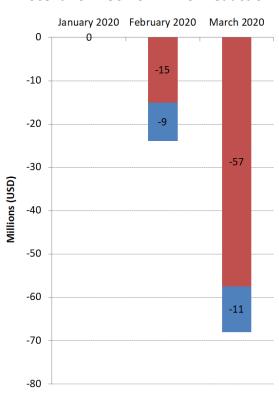
Between Iran and other international destinations



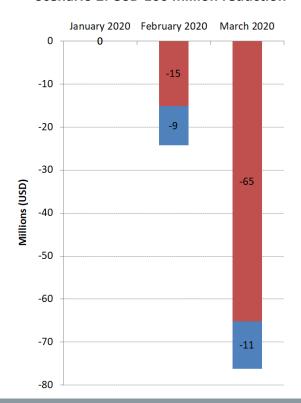
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Approx. USD 92 to 100 million potential loss of airline revenues for 1Q 2020 compared to Baseline

Scenario 1: USD 92 million reduction



Scenario 2: USD 100 million reduction



- Between Iran and China, Italy
- Between Iran and other international destinations

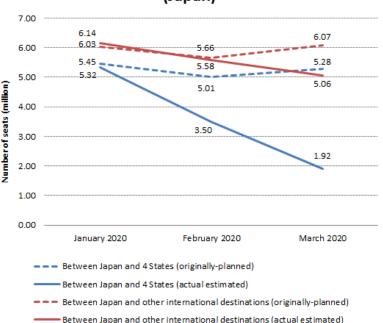
- Between Italy and China, Italy: extracted the impacts involving Iran from the respective scenarios of China and Italy;
- Other internal destinations: calculated with an average fare of USD 140 per passenger (ranging from USD 105 to 370 by destination)

Preliminary Analysis: Japan and Singapore

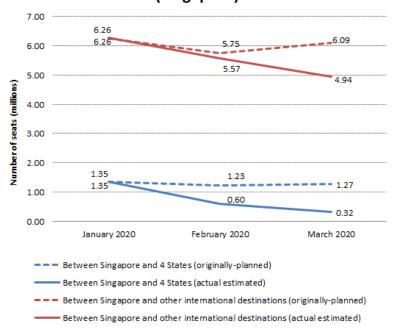
This section contains a very preliminary analysis. Figures and estimates herein will be updated with the situation evolving and more information available.

Japan/Singapore reported the second highest confirmed cases till mid-February*

International passenger seat capacity (Japan)



International passenger seat capacity (Singapore)



* Coronavirus Disease 2019 (COVID-19) Situation Report by WHO

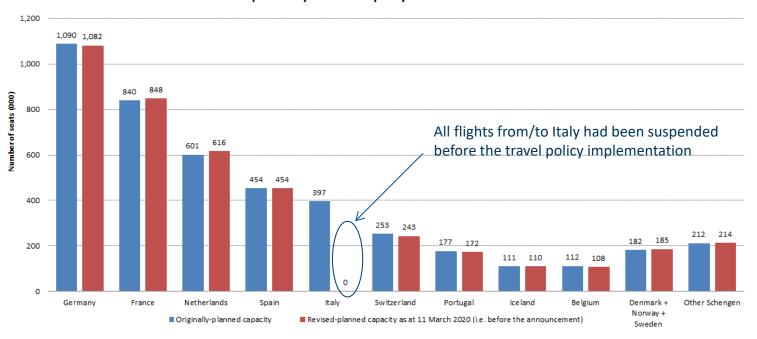
Preliminary Analysis: Transatlantic between United States and Schengen Area

This section contains a very preliminary analysis. Figures and estimates herein will be updated with the situation evolving and more information available.



Potentially impacting on over 4.3 million seats offered by 15,000 flights for the first one month

International passenger capacity between U.S. and Schengen Area (for 30 days from 14 March 2020) which would be impacted by U.S. travel policy announced on 10 March 2020



The U.S. travel policy may affect approx. **3.6 million passengers** for one month

Contact: <u>ECD@icao.int</u>





https://www.icao.int/Se curity/COVID-19/Pages/default.aspx

http://www.capsca.org/ CoronaVirusRefs.html